

FOREIGN FILES

VIET-NAM, - ABNCo. AGENT

SOCIETE DE REPRESENTATIONS
ET D'DEPLOITATIONS EN ETREME-ORIENT

1974- 1975

Inc.: Piechaud, Philippe M.



AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS "BANKNOTE" NEW YORK

INTERNATIONAL DIVISION

SOCIETE DE REPRESENTATIONS
ET D'EXPLOITATIONS INDUSTRIELLES
EN EXTREME-ORIENT
11, Công-Truong Mê-Linh

SAIGON

March 29, 1974

FILING

JAN 16 1976

Gentlemen,

We are pleased to appoint your Company as our exclusive representatives for the Republic of Vietnam for the promotion and sale of equipment and/or technical services which are offered by our Company to the Banque Nationale du Viet-Nam or anyother authorized governmental organization.

This appointment shall become valid effective immediately and shall remain in force until it is decided by either party to cancel the agreement.

Very truly your,

L. Owen Mc GEHEE
Vice President International Division
American Bank Note Company.

SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

(SREI-EO)

SOCIÉTÉ ANONYME AU CAPITAL DE 3.100.000 F.

SIÈGE SOCIAL

23, RUE DE L'AMIRAL D'ESTAING
75116 PARIS

TÉLÉPHONE : 723 72-30

TELEX : SOFIFOM 61581 F

REGISTRE DU COMMERCE

562047639 B R.C. PARIS

FS/MG - N° 187

Paris 15 April 1975

FOREIGN DEPT.
A. B. N. CO.

APR 21 9 15 AM '75

AMERICAN BANK NOTE COMPANY

70 Broad Street

NEW-YORK - N.Y. 10.004

(U.S.A.)

EILING

JAN 16 1976

Attention Mr. Mac GEHEE
Xcopy - or Mr. HINDENLANG

Dear Sirs,

Our agents in Saigon wrote you on 1st of March 1975 to ask you to send to N.B.V.N. new informations about your printing equipments, for it could be thought in that moment that the project of printing plant could start again.

Unfortunately, since then, the unexpected evolution of the events in South Vietnam has quite changed the situation, and we don't think that the project of printing plant could be realized in a previsible future.

In these conditions, we think that you shall not see any inconvenient to the fact that we take the representation of the French firm OBERTHUR, as this company is not competing with yours, since it makes only banknotes, and not printing machines.

Anyway, we hope that, when the situation in Vietnam will come back more peaceful, it will be possible to follow our business with you.

Waiting for your answer, we remain

Yours sincerely

SIS DE REPRESENTATIONS & D'EXPLOITATIONS
INDUSTRIELLES EN EXTREME-ORIENT

Paris 15 April 1975

SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT
(SARL) (EO)

REGISTRE AU CAPITAL DE 4.100.000 F.
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AMERICAN BANK NOTE COMPANY
70 Broad Street
NEW-YORK - N.Y. 10004
(U.S.A.)

siège social
23, RUE DE L'AMIRAL D'ESTAIN
75116 PARIS

TÉLÉPHONE: 730.00.00
TELEX: 507000 MIST T

REGISTRE DU COMMERCE
282017839 B R.C. PARIS

ES/NG - N° 187

Attention Mr. Mac GHEE
or Mr. HINDENLANG

Dear Sirs,

Our agents in Saigon wrote you on 1st of March 1975 to ask you to send to M.B.V.N. new informations about your printing equipments, for it could be thought in that moment that the project of printing plant could start again.

Unfortunately, since then, the unexpected evolution of the events in South Vietnam has quite changed the situation, and we don't think that the project of printing plant could be realized in a foreseeable future.

In these conditions, we think that you shall not see any inconvenience to the fact that we take the representation of the French firm OBERTHUR, as this company is not competing with yours, since it makes only banknotes, and not printing machines.

Anyway, we hope that, when the situation in Vietnam with come back more peaceful, it will be possible to follow our business with you.

Waiting for your answer, we remain

Yours sincerely

SIR DE REPRÉSENTATIONS & EXPLOITATIONS
INDUSTRIELLES EN EXTRÊME-ORIENT

BUREAU S. NGON 11, COING TRUONG-MINH-TU 91045 - TEL 91045 - RUE 11A SAIGON



AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS: "BAN KNOTH" NEW YORK

INTERNATIONAL DIVISION

April 18, 1974

FILED

JAN 16 1976

M. Philippe Piéchaud
Société de Représentations
et d'Exploitations en Extrême-Orient
23 Rue Amiral d'Estaing
Paris 16E
France

Dear M. Piéchaud:

We take pleasure in advising you that you are hereby appointed our representative for the Republic of Viet-Nam for the purpose of soliciting the order which we are presently negotiating with the Banque Nationale du Viet-Nam for the supply of printing presses and related equipment to be utilized in the Banque's future bank note printing plant. Below are the terms of our agreement with you, which are in effect only in the event of our success in obtaining the above-mentioned order:

FIRST - AUTHORITY. The authority hereby conferred upon you as our representative is expressly limited to the solicitation of the present order on our behalf. The order shall be subject to acceptance or rejection by us and shall not be binding until accepted by us. Upon receipt of the order by you, you are to forward the same to us, by telegraph if necessary, furnishing us with complete details, and we shall promptly notify you of our acceptance or rejection thereof.

SECOND - COMMISSIONS. For your services in acting as our representative in the Republic of Viet-Nam, we will pay you a commission (of 7%) on all orders for such presses and related equipment supplied by us and on any fee for our technical services negotiated by you and accepted by us which are received through you or which come to us as a result of your efforts.

The commission provided for will be calculated on the basis of the selling price less all cost of shipment.

THIRD - OTHER REPRESENTATIVES. We expressly reserve the right at any time to send one or more of our other representatives into your territory to solicit orders, or to authorize any person to represent us with respect to this order, but you will be notified of such visits so that you will be fully informed. However, you will receive the usual commissions, as provided in paragraph "SECOND" hereof, on any order obtained by such persons within your territory.

JAN 16 1976

FOURTH - PRICES. Prices in all cases are to be determined by us. Whenever you desire a quotation, you should forward to us the complete details, by telegraph if necessary, and we shall promptly send you our quotations.

FIFTH - EXPENSES. You agree to pay all of your own expenses which you incur under this Agreement.

SIXTH - SOLICITING MATERIAL. Soliciting material furnished by us must at all times be kept in your possession and returned to us at our request. All files relating to our business shall be held in complete confidence by you and subject to disposal as directed by us after the termination of this agreement provided, however, that you may retain the files for a period of five years and further provided that you agree to make temporarily available to us copies of the originals where necessary of all or such portions of the file which we might for some reason require.

SEVENTH - CODE BOOK. Our private telegraphic code book is for your exclusive use and must be held by you in absolute confidence. You are to return it to us at once upon our demand.

EIGHTH - DURATION OF AGREEMENT. This Agreement shall become effective as of the date of its acceptance by you, as evidenced by your acceptance hereinafter noted, and shall continue in effect for a period of three years, or until terminated by either party upon 60 days' notice to the other party, such notice to be given by mailing or delivering to the other party a written notice to that effect; PROVIDED, HOWEVER, that we expressly reserve the right to terminate this Agreement at any time, without prior notice, if in our sole discretion, we shall deem you to have become persona non grata with the Government of the Republic of Viet-Nam or any bank or issue or other customer therein. In the event of death this agreement shall be deemed to have been terminated as of the date of death.

NINTH - COMPETING CONCERNS. You expressly agree that, during the life of this Agreement, you will not represent, directly or indirectly, any other person, firm or corporation engaged in a line of work in competition with or similar to ours.

TENTH - LAW GOVERNING AGREEMENT. It is expressly agreed and understood that this Agreement shall be deemed to be a New York contract and that any and all questions concerning its validity or interpretation of any part thereof, or any rights, obligations, or performance hereunder shall be determined in accordance with the laws of the State of New York.

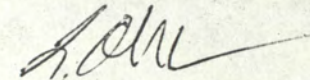
ELEVENTH - COLLATERAL AGREEMENTS. It is expressly agreed that the foregoing embodies the entire agreement of the parties with respect to the subject matter hereof, and that no understandings or agreements, verbal or

JAN 16 1976

otherwise, in relation thereto, exist between the parties except as herein expressly set forth.

Very truly yours,

AMERICAN BANK NOTE COMPANY



Vice President
International Division

I hereby accept the foregoing
appointment on the terms and
conditions set forth.

Dated this _____ day of _____ 1974.

Philippe Piéchaud

FILING

APR 24 1974

April 18, 1974

M. Philippe Piéchaud
Société de Représentations
et d'Exploitations en Extrême-Orient
23 Rue Amiral d'Estaing
Paris 16E
France

Viet-Nam - Agency

Pursuant to your discussions with Bradbury, Wilkinson & Co., Ltd., and our discussions with M. Albert DeWas at your Saigon Office, please find enclosed the original and copy of our proposed Agency Agreement, which we hope is in accordance with our mutual understandings.

If you are in accord with the terms outlined, please sign the original and return it to us at your earliest convenience, retaining the copy for your records.

Please be assured we are pleased to be in association with you and that we look forward to working closely with you on the project at hand.

Very truly yours,

Vice President
International Division

Enclosure

bcc: Mr. E. H. Weitzen

FILED

JAN 16 1976

May 7, 1975

Dear Dick,

Enclosed is copy of letter of April 15, from Societe de Representations et D'Exploitations Industrielles en Extreme-Orient which is self explanatory. Obviously, we have agreed to cancellation of the agreement appointing them our representatives for the sale of presses.

However, the name of OBERTHUR is completely new to everyone here. Can you shed any light?

Best regards.

Sincerely,

L. T. Hindenlang

(LTH:ck)

Enc.

Mr. R. G. Shave
New Malden

SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

SOCIÉTÉ ANONYME AU CAPITAL DE 3.100.000 F.

SIÈGE SOCIAL

23, RUE DE L'AMIRAL D'ESTAING
PARIS 16^e

TÉLÉPHONE : 553-62-00

REGISTRE DU COMMERCE SEINE 56 B 4763

FILING

MAY 30 1974

FOREIGN DEPT. Paris, 17th May 1974.
A. B. N. CO.

MAY 22 8 22 AM '74

AMERICAN BANK NOTE COMPANY
70 Broad Street
NEW YORK
N. Y. 10004

JB/SJ - N° 194.

Dear Sirs,

We acknowledge receipt of your letter dated April 18
which we have sent to Mr. PIECHAUD in Saigon.

Mr. PIECHAUD has asked us to point out that two
amendments should be brought to your letter :

- 1*) The agent of American Bank Note Company in Viet-Nam must
be Société de Représentations et d'Exploitations Industrielles
en Extrême-Orient - Paris, and not Mr. PIECHAUD.
Mr. PIECHAUD has always specify this point to Mr. WAUTERS
and Mr. FIELD.

For SREI-EO, the contract will be signed by Mr. Jacques
BERNHEIM, President General Manager.

The last phrase of term Eight must be deleted.

- 2*) As for term second, the commission of our firm is only 2 %.
The extra 5 % should form the subject of a distinct letter sent
by your Company to SREI-EO.

Please address us another letter taking these propositions
into account.

Thanking you by advance, we remain

Very truly yours

J. BERNHEIM

Nouveau N° de Téléphone

723-72-30

(lignes groupées)

5

05/28/74 1150 EDT*

BANKTE 421795

TELEX N. 344 DU 28 MAI 1974

ATTENTION M. WEITZER ABD M. PECK

FOLLOWING OUR LETTRE SREI-EO DATED MAI 17 TH. PEREMPTORY WE RECEIVE
IN PARIS THE LATEST FRIDAY 31 MAY YOUR CONTRACT WITH SREI-EO AND
THE SEPARATE LETTER FOR AN EXTRA 5 PER 100 SETTLEMENT OR AT LEAST
YOUR AGREEMENT BY TELEX WITH THE TERMS OF OUR LETTER MAY 17 TH.
TO ALLOW US TO NOTIFY M. PIECHAUD SAIGON STOP. IF YOUR COMPANY'S
ENGAGEMENTS ON THESE TWO POINTS NOT RECEIVED ON OR BEFORE FRIDAY
BUSINESS WITH BNVN SHALL BE LOST STOP.
OUR TELEX IS : SOFIFOM 61581 F

BERNHEIM

*

BANKTE 421795

SOFIFOM 61581F

FOREIGN DEPT.
A. B. N. CO.

MAY 28 11 46 AM '74

FILING

JUN - 1 1974

*com
5/28/74
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SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

SOCIÉTÉ ANONYME AU CAPITAL DE 3.100.000 F.

SIÈGE SOCIAL

23, RUE DE L'AMIRAL D'ESTAING
PARIS 16^e

TÉLÉPHONE : 553 62-00

REGISTRE DU COMMERCE SEINE 56 B 4763

FILING

JUN - 1 1974

LOM
5/31/74

Paris 28th May, 1974.

AMERICAN BANK NOTE COMPANY

70 Broad Street

NEW YORK

N. Y. 10004

JB/SJ - N° 200

EXPRESS

Attention : Mr. WEITZER and Mr. PECK

Dear Sirs,

We beg to confirm our telex dated May 28th, copy of which you will find enclosed.

Mr. PIECHAUD has phoned us from Saigon to know if you have sent us the new contract ABN/SREI-EO, and the separate letter about the settlement of an extra 5 %, asked by our letter dated May 17th (copy enclosed).

The decision of BNVN has be postponed till Saturday June 1st. As you know, some difficulties have arisen, before, on these matters, and we cannot assume the responsibility to confirm your bid if we are not in possession of your engagements, by letter or at least by telex giving full agreement on the terms of our letter dated May 17th. This agreement must be received by us in Paris on Friday May 31 (before five o'clock p.m. in Paris) at the latest, to enable us to telex Mr. PIECHAUD in Saigon that everything is right.

We hope we shall receive your confirmation in due time and meanwhile, we remain

Very truly yours

J. BERNHEIM

FOREIGN DEPT.
A. B. N. CO.

MAY 31 8 49 AM '74



Nouveau N° de Téléphone

723-72-30

(lignes groupées)

FILING

JUN - 1 1974

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Q24QQ
GA 421795+
Q5/28/74 115Q EDT
BANKTE 421795

TELEX N. 344 DU 28 MAI 1974

ATTENTION M. WEITZER AND M. PECK

FOLLOWING OUR LETTER SREI-EO DATED MAI 17 TH. PEREMPTORY WE RECEIVE
IN PARIS THE LATEST FRIDAY 31 MAY YOUR CONTRACT WITH SREI-EO AND
THE SEPARATE LETTER FOR AN EXTRA 5 PER 100 SETTLEMENT OR AT LEAST
YOUR AGREEMENT BY TELEX WITH THE TERMS OF OUR LETTER MAY 17 TH.
TO ALLOW US TO NOTIFY M. PIECHAUD SAIGON STOP. IF YOUR COMPANY'S
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BUSINESS WITH BNVN SHALL BE LOST STOP.
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● RNHEIM

BANKTE 421795
SOFIFOM 61581F

JUN - 1 1974

Paris, 17th May 1974.

AMERICAN BANK NOTE COMPANY
70 Broad Street
NEW YORK
N. Y. 10004

JB/SJ - N° 194.

Dear Sirs,

We acknowledge receipt of your letter dated April 18 which we have sent to Mr. PIECHAUD in Saigon.

Mr. PIECHAUD has asked us to point out that two amendments should be brought to your letter :

- 1°) The agent of American Bank Note Company in Viet-Nam must be Société de Représentations et d'Exploitations Industrielles en Extrême-Orient - Paris, and not Mr. PIECHAUD. Mr. PIECHAUD has always specify this point to Mr. WAUTERS and Mr. FIELD.

For SREI-EO, the contract will be signed by Mr. Jacques BERNHEIM, President General Manager.

The last phrase of term Eight must be deleted.

- 2°) As for term second, the commission of our firm is only 2 %. The extra 5 % should form the subject of a distinct letter sent by your Company to SREI-EO.

Please address us another letter taking these propositions into account.

Thanking you by advance, we remain

Very truly yours

J. BERNHEIM

NY Phone Serv: Telegr. 797-3311 / Msng. 7522 / Infor. 7550 / Telex-7590
ITT World Communications Inc.
lex-7590

Via

FILING

JUN - 1 1974

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5/29/74
file

ITT 05 29 1155

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BANKTE 42179511+

16322

1155 EDT

ITT MSG REF YAFS1535*

BANKTE 421795

NEW YORK MAY 29, 1974

SOCIETE DE REPRESENTATIONS ET D'EXPLOITATIONS INDUSTRIELLES EN
EXTREME-ORIENT

MR JACQUES BERNHEIM, PRESIDENT GENERAL MANAGER

URGENT

RE YOUR LETTER MAY 17 AND YOUR TELEX MAY 28 WE AGREE TO SUGGESTED
CHANGES STOP REVISED CONTRACT AND LETTER TO FOLLOW

AMERICAN BANK NOTE COMPANY

L OWEN MCGEHEE

VICE PRESIDENT

INTERNATIONAL DIVISION

*

ITT MSG REF YAFS1554*

BANKTE 421795

NY Phone Serv: Telegr. 797-3311 / Msng. 7522 / Infor. 7550 / Telex-7590
ITT World Communications Inc.

FILING

JUN - 1 1974

*Letter
5/29/74
file*

ITT 05 29 1158

*

BANKTE 42179511+

21232

1159 EDT

ITT MSG REF ZYFS1586*

BANKTE 421795

ADDRESS FOR PREVIOUS CABLE

SOCIETE DE REPRESENTATIONS ET D'EXPLOITATIONS INDUSTRIELLES
EN EXTREME-ORIENT

23, RUE DE L'AMIRAL D'ESTAING

PARIS 16 (FRANCE)

NEW YORK MAY 29, 1974

SOCIETE DE REPRESENTATIONS ET D'EXPLOITATIONS INDUSTRIELLES EN
EXTREME-ORIENT

MR JACQUES BERNHEIM, PRESIDENT GENERAL MANAGER

URGENT

RE YOUR LETTER MAY 17 AND YOUR TELEX MAY 28 WE AGREE TO SUGGESTED
CHANGES STOP REVISED CONTRACT AND LETTER TO FOLLOW

AMERICAN BANK NOTE COMPANY

L OWEN MCGEHEE

VICE PRESIDENT

INTERNATIONAL DIVISION



file
AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS "BANKNOTE" NEW YORK

FILING

MAY 30 1974

May 29, 1974

Société de Représentations et
D'Exploitations Industrielles en Extrême-Orient
23 Rue de L'Amiral d'Estaing
Paris 16E
France

Gentlemen:

For your services in acting as our representatives in the Republic of Viet-Nam, we will pay you an additional commission of 5% on the same basis as under our letter of appointment dated 29 May 1974.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Vice President
International Division

We hereby accept the foregoing appointment on the terms and conditions set forth.

Dated this _____ day of _____ 1974.

For Société de Représentations et
D'Exploitations Industrielles en
Extrême-Orient

Mr. Jacques Bernheim

ba: JSG
LTH



AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS: "AMBN" NEW YORK

E. L. F.

JUN 20 1974

May 29, 1974

Société de Représentations
et d'Exploitations en Extrême-Orient
23 Rue Amiral d'Estaing
Paris 16E
France

Gentlemen:

We take pleasure in advising you that you are hereby appointed our representatives for the Republic of Viet-Nam for the purpose of soliciting the order which we are presently negotiating with the Banque Nationale du Viet-Nam for the supply of printing presses and related equipment to be utilized in the Banque's future bank note printing plant. Below are the terms of our agreement with you, which are in effect only in the event of our success in obtaining the above-mentioned order.

FIRST - AUTHORITY. The authority hereby conferred upon you as our representatives is expressly limited to the solicitation of the present order on our behalf. The order shall be subject to acceptance or rejection by us and shall not be binding until accepted by us. Upon receipt of the order by you, you are to forward the same to us, by telegraph if necessary, furnishing us with complete details, and we shall promptly notify you of our acceptance or rejection thereof.

SECOND - COMMISSIONS. For your services in acting as our representatives in the Republic of Viet-Nam, we will pay you a commission (of 2%) on all orders for such presses and related equipment supplied by us and on any fee for our technical services negotiated by you and accepted by us which are received through you or which come to us as a result of your efforts.

The commission provided for will be calculated on the basis of the selling price less all cost of shipment.

THIRD - OTHER REPRESENTATIVES. We expressly reserve the right at any time to send one or more of our other representatives into your territory to solicit orders, or to authorize any person to represent us with respect to this order, but you will be notified of such visits so that you will be fully informed. However, you will receive the usual commissions, as provided in paragraph "SECOND" hereof, on any order obtained by such persons within your territory.

AMERICAN BANK NOTE COMPANY
NEW YORK

- 2 -

FOURTH - PRICES. Prices in all cases are to be determined by us. Whenever you desire a quotation, you should forward to us the complete details, by telegraph if necessary, and we shall promptly send you our quotations.

FIFTH - EXPENSES. You agree to pay all of your own expenses which you incur under this Agreement.

SIXTH - SOLICITING MATERIAL. Soliciting material furnished by us must at all times be kept in your possession and returned to us at our request. All files relating to our business shall be held in complete confidence by you and subject to disposal as directed by us after the termination of this agreement provided, however, that you may retain the files for a period of five years and further provided that you agree to make temporarily available to us copies of the originals where necessary of all or such portions of the file which we might for some reason require.

SEVENTH - CODE BOOK. Our private telegraphic code book is for your exclusive use and must be held by you in absolute confidence. You are to return it to us at once upon our demand.

EIGHTH - DURATION OF AGREEMENT. This Agreement shall become effective as of the date of its acceptance by you, as evidenced by your acceptance hereinafter noted, and shall continue in effect for a period of three years, or until terminated by either party upon 60 days' notice to the other party, such notice to be given by mailing or delivering to the other party a written notice to that effect; PROVIDED, HOWEVER, that we expressly reserve the right to terminate this Agreement at any time, without prior notice, if in our sole discretion, we shall deem you to have become persona non grata with the Government of the Republic of Viet-Nam or any bank or issue or other customer therein.

NINTH - COMPETING CONCERNS. You expressly agree that, during the life of this Agreement, you will not represent, directly or indirectly, any other person, firm or corporation engaged in a line of work in competition with or similar to ours.

TENTH - LAW GOVERNING AGREEMENT. It is expressly agreed and understood that this Agreement shall be deemed to be a New York contract and that any and all questions concerning its validity or interpretation of any part thereof, or any rights, obligations, or performance hereunder shall be determined in accordance with the laws of the State of New York.

ELEVENTH - COLLATERAL AGREEMENTS. It is expressly agreed that the foregoing embodies the entire agreement of the parties with respect to the subject matter hereof, and that no understandings or agreements, verbal or

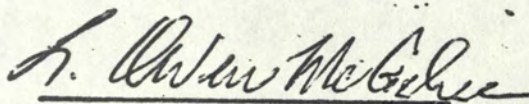
AMERICAN BANK NOTE COMPANY
NEW YORK

- 3 -

otherwise, in relation thereto, exist between the parties except as herein expressly set forth.

Very truly yours,

AMERICAN BANK NOTE COMPANY

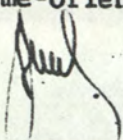


Vice President
International Division

We hereby accept the foregoing
appointment on the terms and
conditions set forth.

Dated this 3 day of June 1974.

For Société De Représentations et
D'Exploitations Industrielles en
Extrême-Orient



Mr. Jacques Bernheim

FILING

JUN - 1 1974

May 31, 1974

Société de Représentations et
D'Exploitations Industrielles en Extrême-Orient
23 Rue de L'Amiral d'Estaing
Paris 16E
France

Gentlemen:

Pursuant to our telephone conversation of May 31 and our contractual letter dated May 29, it is understood that the 5% commission will be paid after the signing of the contract and its acceptance by both parties and after the respective Letter of Credit has been opened on a New York bank subject to our withdrawals.

Very truly yours,

Vice President
International Division

FILING

JUN - 1 1974

May 31, 1974

Société de Représentations et
D'Exploitations Industrielles en Extrême-Orient
23 Rue de L'Amiral d'Estaing
Paris 16E
France

Gentlemen:

Pursuant to our telephone conversation of May 31 and our contractual letter dated May 29, we confirm that we are agreeable to paying you a commission of 5% to be deposited into a bank of your choice.

Very truly yours,

Vice President
International Division

FILING

JUN 11 1974

FOREIGN DEPT.
A. B. N. CO.

JUN 6 11 49 AM '74

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06/06/74 1154 EDT*

BANKTE 421795

L. Owen
6/6/74

TELEX N. 369 DU 6 JUIN 1974

ATTENTION MR. L OWEN MCGEHEE

SREI-EO PARIS HAS RECEIVED YOUR LETTERS DATED MAY 31 BUT NOT
YET THE CONTRACTUAL LETTER DATED MAY 29 STOP

PLEASE CONFIRM BY TELEX TO SOFIFOM 61581 F FOR SREI-EO THAT THE
CONTRACTUAL LETTER HAS BEEN SENT TO SREI-EO PARIS TO APPOINT
SREI-EO PARIS AS YOUR REPRESENTATIVE WITH OTHER TERMS SAME TO
YOUR PRECEDENT LETTER DATED APRIL 18 AND SPECIALLY OUR OWN
COMMISSION OF 2 PER CENT STOP

PLEASE AIRMAIL NEW COPIES OF THIS CONTRACTUAL LETTER

BERNHEIM

*

BANKTE 421795

SOFIFOM 61581F

ITT 06 07 0949

*

BANKTE 42179584261581+

050 B

SOFIFOM 61581F

158 1450 *

BANKTE 421795

ATTENTION M. JACQUES BERNHEIM

BANKTE 421795

REYRTEL JUNE 6

WE CONFIRM HAVING SENT THE CONTRACTUAL LETTER OF MAY 31 APPOINTING
SREI+EO PARIS AS OUR REPRESENTATIVES, WHICH STIPULATES
COMMISSION TO BE PAID YOU AS 2 PERCENT WITH OTHER TERMS
SAME AS OUR LETTER DATED APRIL 18.

AIRMAILING NEW COPIES OF SAID LETTER TODAY.

REGARDS

MCGEHEE

*

SOFIFOM 61581F

06/07/74 0951EDT 001.5

FILING
JUN 11 1974

6/10/74
Lom

SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

SOCIÉTÉ ANONYME AU CAPITAL DE 3.100.000 F.

SIÈGE SOCIAL

23, RUE DE L'AMIRAL D'ESTAING
PARIS 16^e

TÉLÉPHONE 553-62-99

REGISTRE DU COMMERCE SEINE 56 B 4763

Paris, 13th June 1974.

AMERICAN BANK NOTE COMPANY
70 Broad Street
NEW YORK, N. Y. 10004

JB/SJ - N° 216

Dear Sirs,

We beg to confirm our telex dated 6th June, by which we informed you that we had received your two letters dated May 31, but not the contractual letter mentionned as dated May 29.

We have received your telex dated June 6, and later on the two copies of your contractual letter, but not the original as these copies are not signed by you.

So we return herewith the two copies signed by us : please send us back one of the copy signed by you.

Meanwhile, we have given instructions to Saigon to give the required agreement to the middle man. So we hope the decision will be known soon, and of course for ABN. Our office in Saigon will cable or telex you directly.

Very truly yours,

S^{te} DE REPRÉSENTATIONS & D'EXPLOITATIONS
INDUSTRIELLES EN EXTRÊME-ORIENT

E. L. F.
JUN 20 1974

Lora
6/19/74

FOREIGN DEPT.
A. B. N. CO.
JUN 10 8 59 AM '74

E. I. F.

16-20-74

June 19, 1974

Société de Représentations et
D'Exploitations Industrielles
en Extrême-Orient
23, Rue de l'Amiral d'Estaing
Paris 16
France

Gentlemen:

With reference to your letter of June 13, we have received the two copies of your signed agency agreement with us for 2% dated May 29, 1974, one of which we return to you.

We look forward to a long and mutually profitable association.

Very truly yours,

Vice President
International Division

Enclosure

kh

SOCIÉTÉ DE REPRÉSENTATIONS ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

SOCIÉTÉ ANONYME AU CAPITAL DE 3.100.000 F.

SIÈGE SOCIAL

23, RUE DE L'AMIRAL D'ESTAING
PARIS 16^E

TÉLÉPHONE : 553 62-90

REGISTRE DU COMMERCE SEINE 56 B 4763

FILING

PARIS, le 25 Juin 1974.-

*File
Lem
7/2/74*

AMERICAN BANK NOTE COMPANY

70 Broad Street
NEW YORK N.Y. 10004

JB/OB - n°224 -

Attention Mr. L OWEN MC GEHEE

Dear Sirs,

We thank you for your letter dated June 19 th,
and the enclosed contractuel letter.

Meanwhile, as you have learnt by a cable
from Saigon, your offer has been successful, and
we hope our association will bring new favorable
results.

Very truly yours,

S^{te} DE REPRÉSENTATIONS & D'EXPLOITATIONS
INDUSTRIELLES EN EXTRÊME-ORIENT

J. Bernheim
J. BERNHEIM.

FOREIGN DEPT.
A. B. N. CO.

JUN 28 8 38 AM '74

Nouveau N° de Téléphone

723-72-30

(lignes groupées)

FOREIGN DEPT.
A. B. M. CO.

JUN 28 9 50 AM '74

SOCIÉTÉ DE REPRÉSENTATION ET
D'EXPLOITATIONS INDUSTRIELLES
EN EXTRÊME-ORIENT

SOCIÉTÉ ANONYME AU CAPITAL DE 10.000.000

siège social

22, RUE DE L'AMIRAL D'ESTAIN
PARIS 16

TELEPHONE: 10.000

AGENCE AU COMMERCE DE LA RUE DE LA

AMERICAN BANK NOTE COMPANY

70 Broad Street
NEW YORK N.Y. 10004

18708 - n° 234 -

Attention Mr. T. OWEN MC GEEHE

Dear Sirs,

We thank you for your letter dated June 12th,
and the enclosed contractual letter.

Meanwhile, as you have learnt by a cable
from Saigon, your offer has been successful, and
we hope our association will bring new favorable
results.

Very truly yours,

20, DE REPRÉSENTATIONS & D'EXPLOITATIONS
INDUSTRIELLES EN EXTRÊME-ORIENT

G. BERNHEIM

PARIS, le 25 Juin 1974

bcc: Mr. E. H. Weitzen

H. V. D.
MAY - 8 1975

May 7, 1975

Dear Dick,

NOTHING FOR FILING

Enclosed is copy of letter of April 15, from Societe de Representations et D'Exploitations Industrielles en Extreme-Orient which is self explanatory. Obviously, we have agreed to cancellation of the agreement appointing them our representatives for the sale of presses.

However, the name of OBIERTHUR is completely new to everyone here. Can you shed any light?

Best regards.

Sincerely,

L. T. Hindenlang

(LTH:ck)

Enc.

Mr. R. G. Shave
New Malden

BOARD

ATLANTIC



LOUIS T. HINDENLANG
VICE-PRESIDENT
SECRETARY AND TREASURER

AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS "BLANKNOTE" NEW YORK

H. V. D.
MAY 20 1975

May 7, 1975

FOREIGN DEPT.
A. B. N. CO.
MAY 19 9 24 AM '75

Societe de Representations
et d'Exploitations Industrielles
en Extreme-Orient
23, Rue de L'Amiral d'Estaing
Paris, France 75116

Dear Sir:

In reply to your letter of April 15, 1975 with respect to your appointment as our representative under our letter of April 18, 1974 in the Republic of Vietnam for the supply of printing presses and related equipment, we are agreeable to immediate cancellation.

For our file we would appreciate your signing and returning the enclosed duplicate copy of this letter.

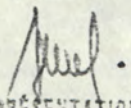
Very truly yours,

L. T. Hindenlang
Vice President, Secretary & Treas.

(LTH:ck)
Enc.

We hereby agree to the
foregoing cancellation.

Dated this 14th day of May, 1975.


S^{te} DE REPRESENTATIONS & D'EXPLOITATIONS
INDUSTRIELLES EN EXTREME-ORIENT

Copy sent to
ETHW
WRB
LOM 5/19/75 CMB

E. L. F.
JUN 17 1975

NEW MALDEN

SURREY.

15th May, 1975.

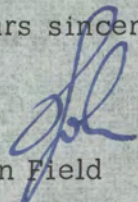
(This is the company which
our French Vietnam agent
is going to represent.)

Dear Lou,

In reply to your letter of 7th May to Dick Shave, Oberthur is a French company, part of the Chaix Desfosses Neogravure group. This group is very large and is involved in all types of printing from the magazine 'Paris Match' through wallpapers, design fabrics down to pocket diaries and telephone pads. Oberthur has some intaglio capacity and has been active in the fields of stock and share certificates, postal orders, stamps, motor vehicle road tax licences, etc. They have a staff of around 200 people.

If you would like any further information please let me know and I will do my best to obtain it for you.

Yours sincerely,



John Field

JBF/cp

Mr. L. Hindenlang
New York